

Before the Border: What's Next for the Customs Entry Process

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TRADEFORCE
MULTIPLIER

Before the Border:

What's Next for the Customs Entry Process

The future of customs compliance is shifting from reaction at the border to preparation before a shipment even departs. This session will explore how governments, trade professionals, and technology providers are reimagining the customs entry process by focusing on **pre-arrival product data and supply chain visibility**.

Customs authorities increasingly require **deeper insights into the components that make up a product, their origins, and the manufacturers behind them**. This level of detail is essential to effectively target high-risk shipments, identify forced labor risks, enforce trade restrictions, and ensure supply chain integrity.

Accurate and timely information — from tariff classification and country of origin to admissibility, safety, and partner government agency requirements — is becoming the critical driver of expedited clearance.

With global regulators mandating more advanced electronic data submissions, the emphasis is moving toward **“front-loading” compliance** to ensure smoother cross-border movement.



Before the Border: **What's Next for the** **Customs Entry** **Process**

To understand where CBP wants to go, you have to understand where we are now.

What data does CBP have?

Where does it come from?

Where does it go?

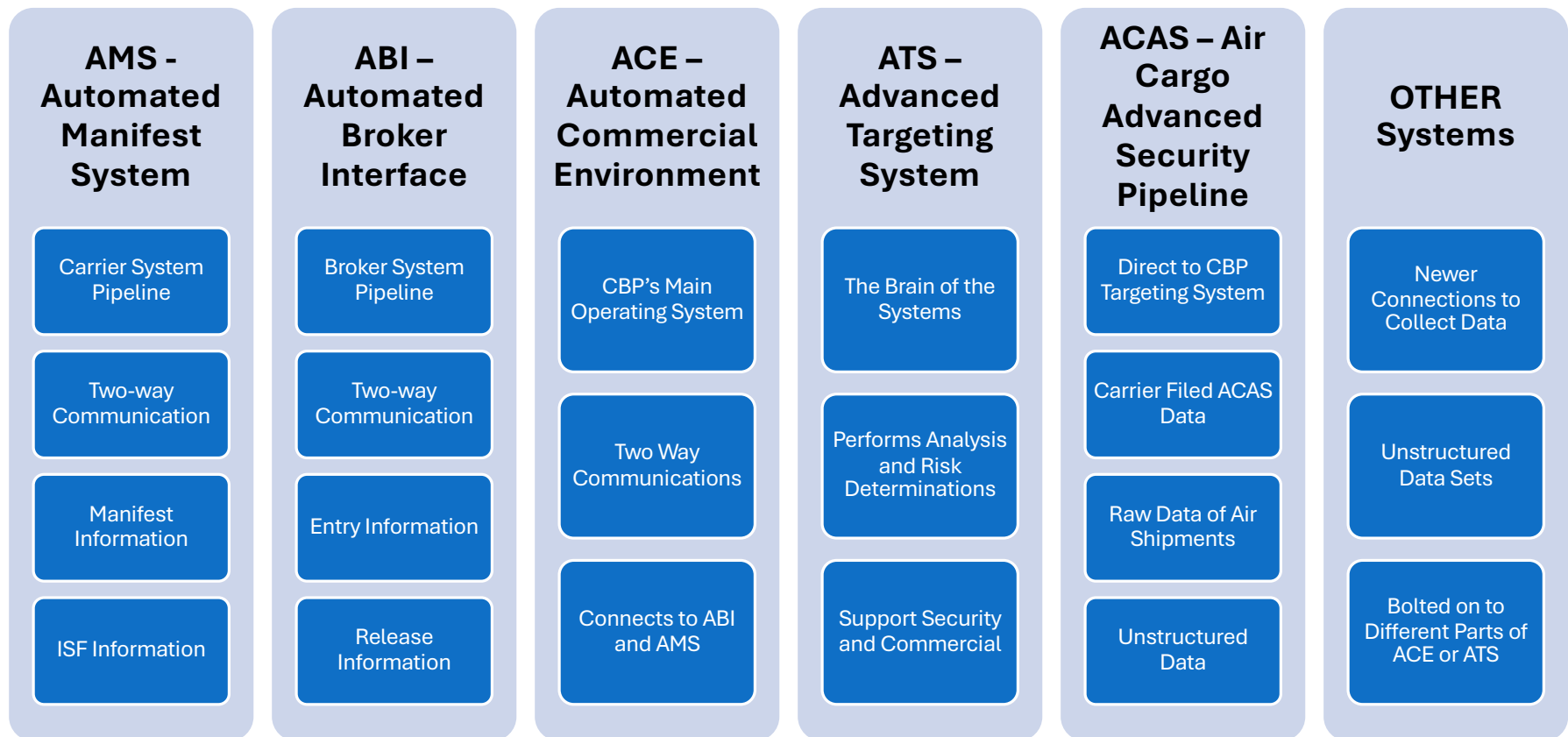
How is it viewed?

How is it connected?

What are the current systems?

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WHAT'S THE WORD

Drop the Lore

Give me the Deets

What's the 411

Question

Spill the Tea

Will you please give me the details of the data currently required

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	ACAS/ISF Data	Manifest Data	Formal/Informal Release	Entry Summary
Description of Goods	Required	Required	Required	Required
Shipper	Required	Required	Conditional	Required
Seller			Conditional	Required**
Consignee	Required	Required	Required	Required
Buyer			Conditional	If Applicable
Manufacturer/Supplier			Required	Required*
Importer of Record			Required	Required
Country of Origin			Required	Required
HTS Number(s)			Required	Required
HTS Quantity				Required
Country of Shipment				Required
Physical Ship to Party (CFS or Warehouse)		Conditional	Conditional	Required
Consolidator			Conditional	
Container Stuffing Location			Conditional	
Bill of lading/House AWB	Required	Required	Required	Required
Bill of lading Issuer			Conditional	Required
Bill Qty			Conditional	
Entry Number			Required	Required
Entry Type			Required	Required
Entry Date				Required
Estimated Entry Value			Required	Required

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	ACAS/ISF Data	Manifest Data	Formal/Informal Release	Entry Summary
Bond Type			Required	Required
Planned Port of Entry			Conditional	Required
Filer Contact			Required	Required
Non-AMS			Required	Required
Piece Count	Required	Required	Conditional	Required
Shipment Weight	Required	Required		
Message Originator		Required		
Waybill Details		Required		Required
Arrival Details		Conditional		
CBP Entry Details		Required		Required
FDA Freight Indicator		Conditional		
Transfer Details		Conditional		
Trip/Flight Number		Required	Conditional	Required
Carrier		Required	Conditional	Required
Airport of Arrival		Required		Required
Airport of Departure		Required		
Date of arrival		Required	Conditional	Required
In-Bond information		Conditional	Conditional	
PGA Data			If Applicable	If Applicable
ADD/CVD Information				If Applicable
MPF / HMF amount				Required
Duty amounts				Required

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The recent Trade Remedy Actions have resulted in additional information being required to assess duty accurately and compliantly. This has resulted in additional changes to the systems beyond the normal entry summary information.

Trade Remedy Information

Primary Country of Smelt - Aluminum

Secondary Country of Smelt - Aluminum

Country of Cast - Aluminum

Country of Raw Steel Melt and Pour

Country of Raw Copper Melt and Pour

Value of Aluminum or Steel Components

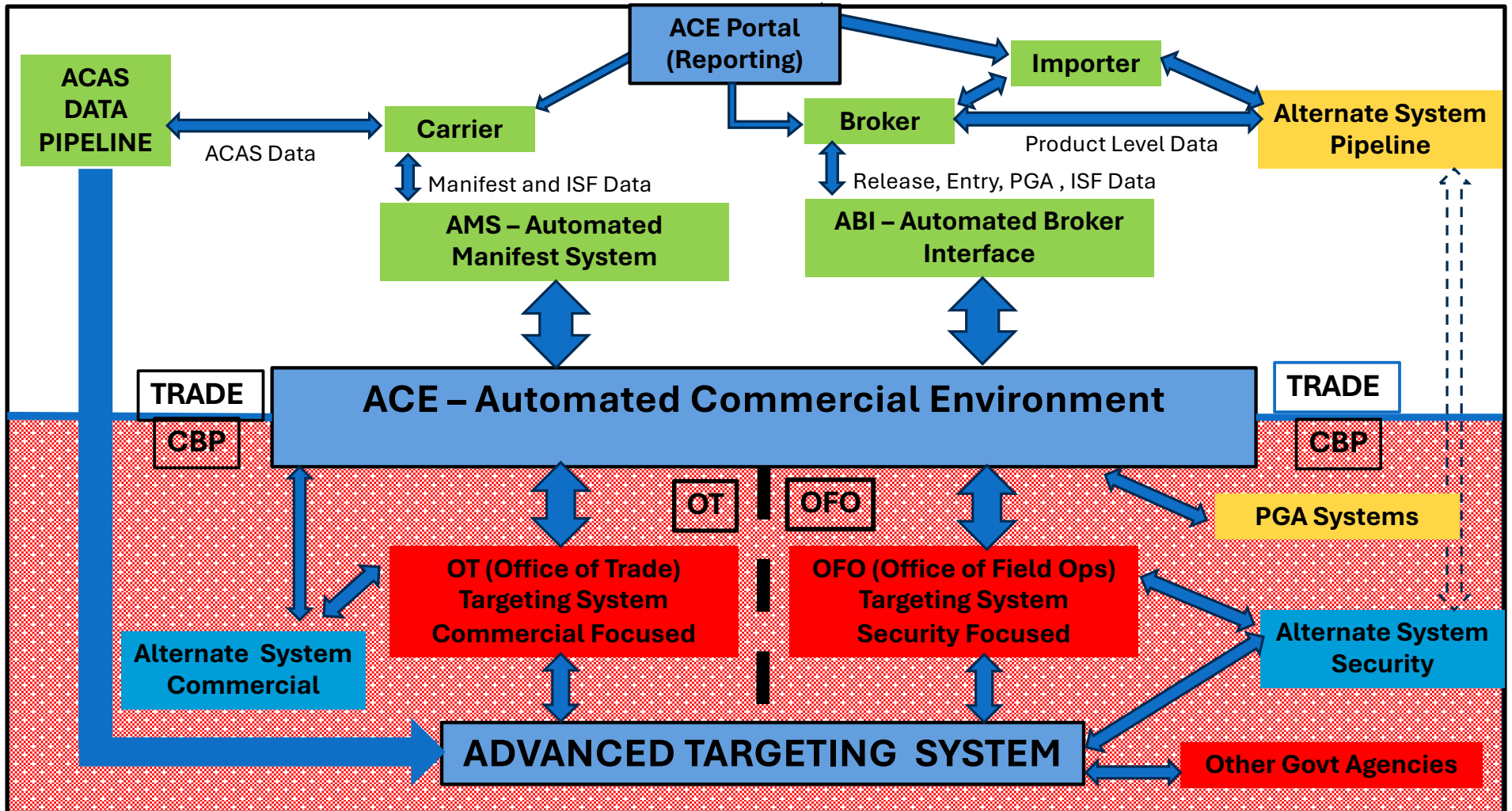


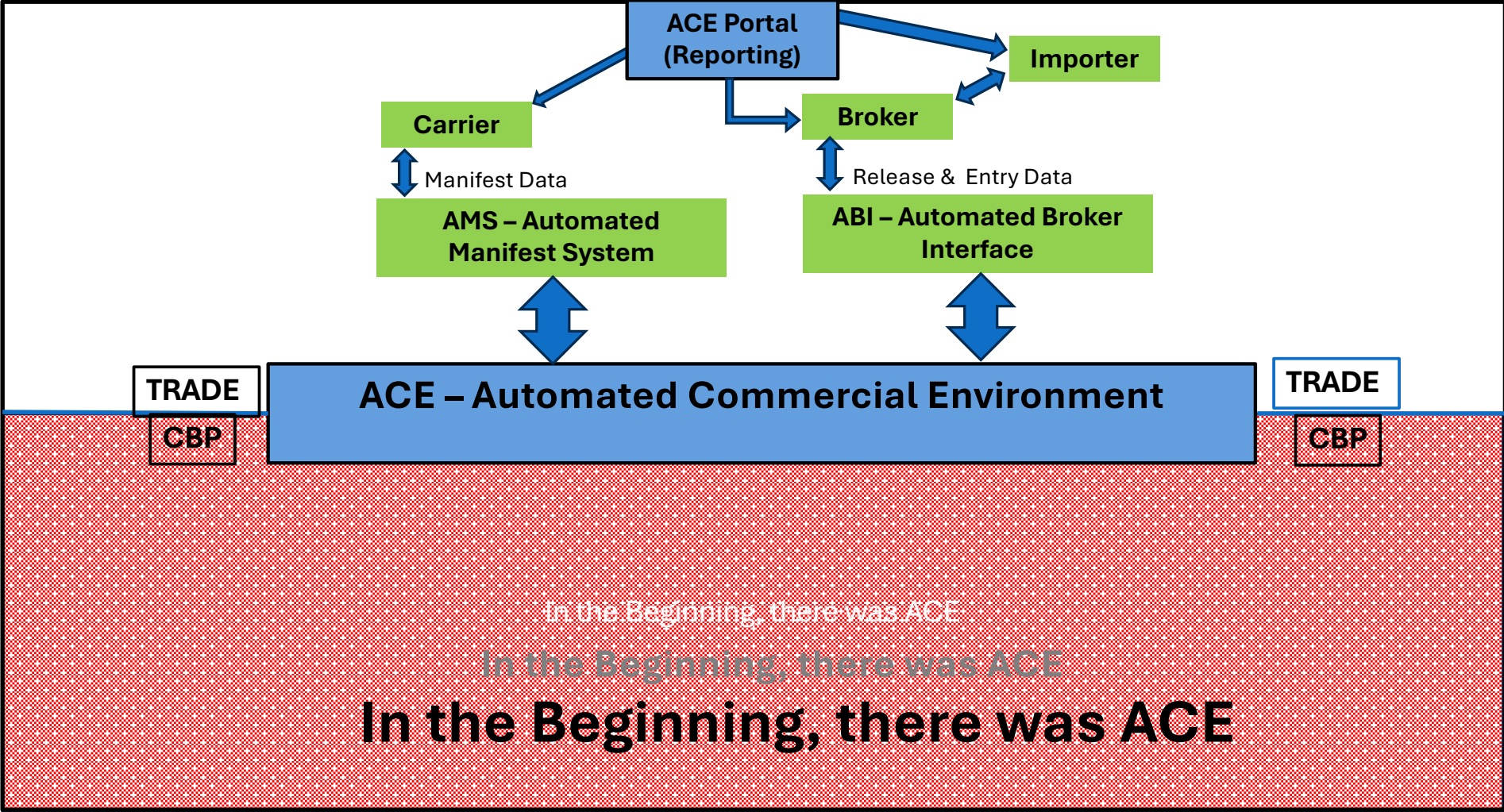
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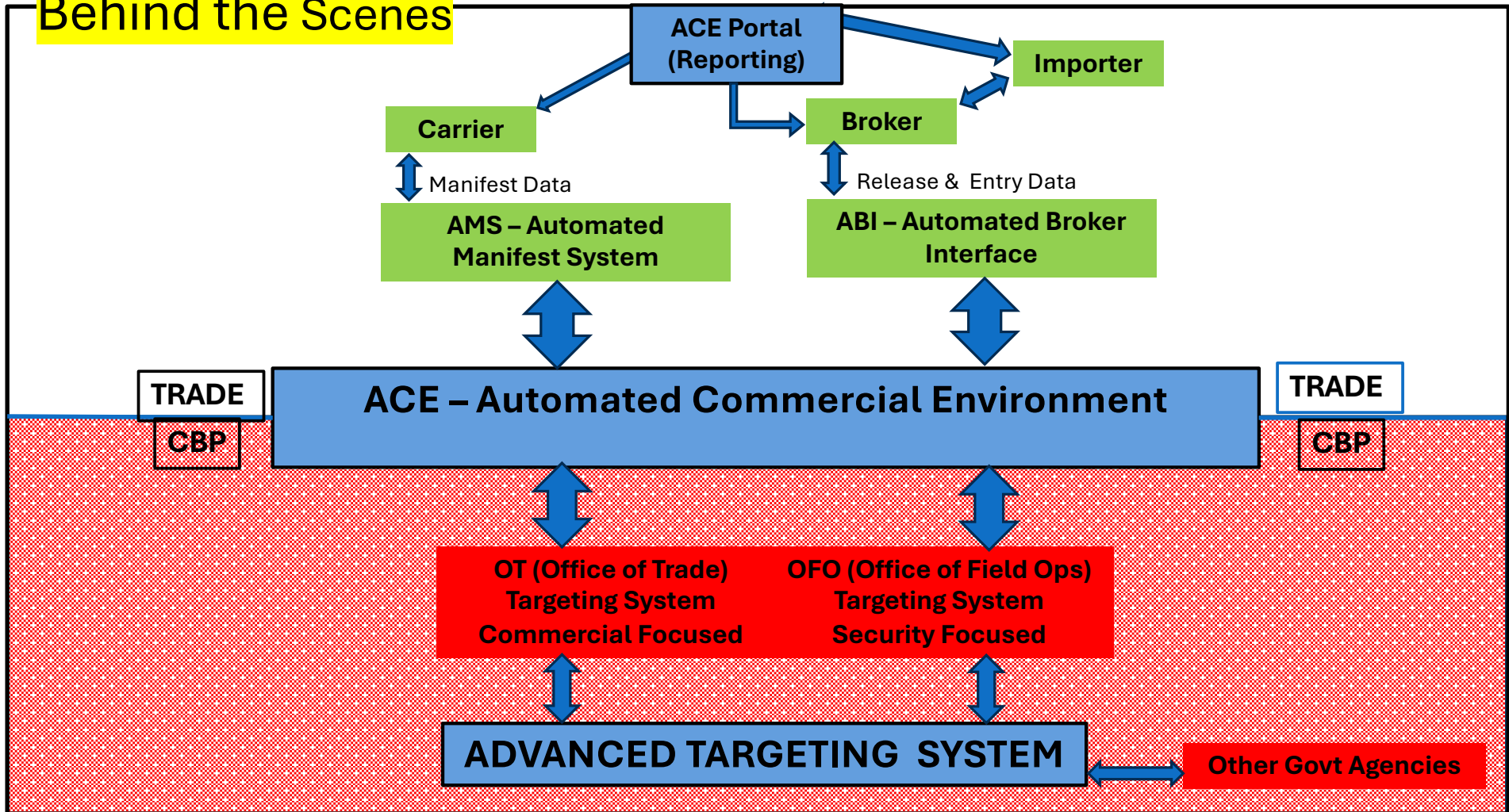
Actual Picture of the CBP Trade Systems *

*Not Factual

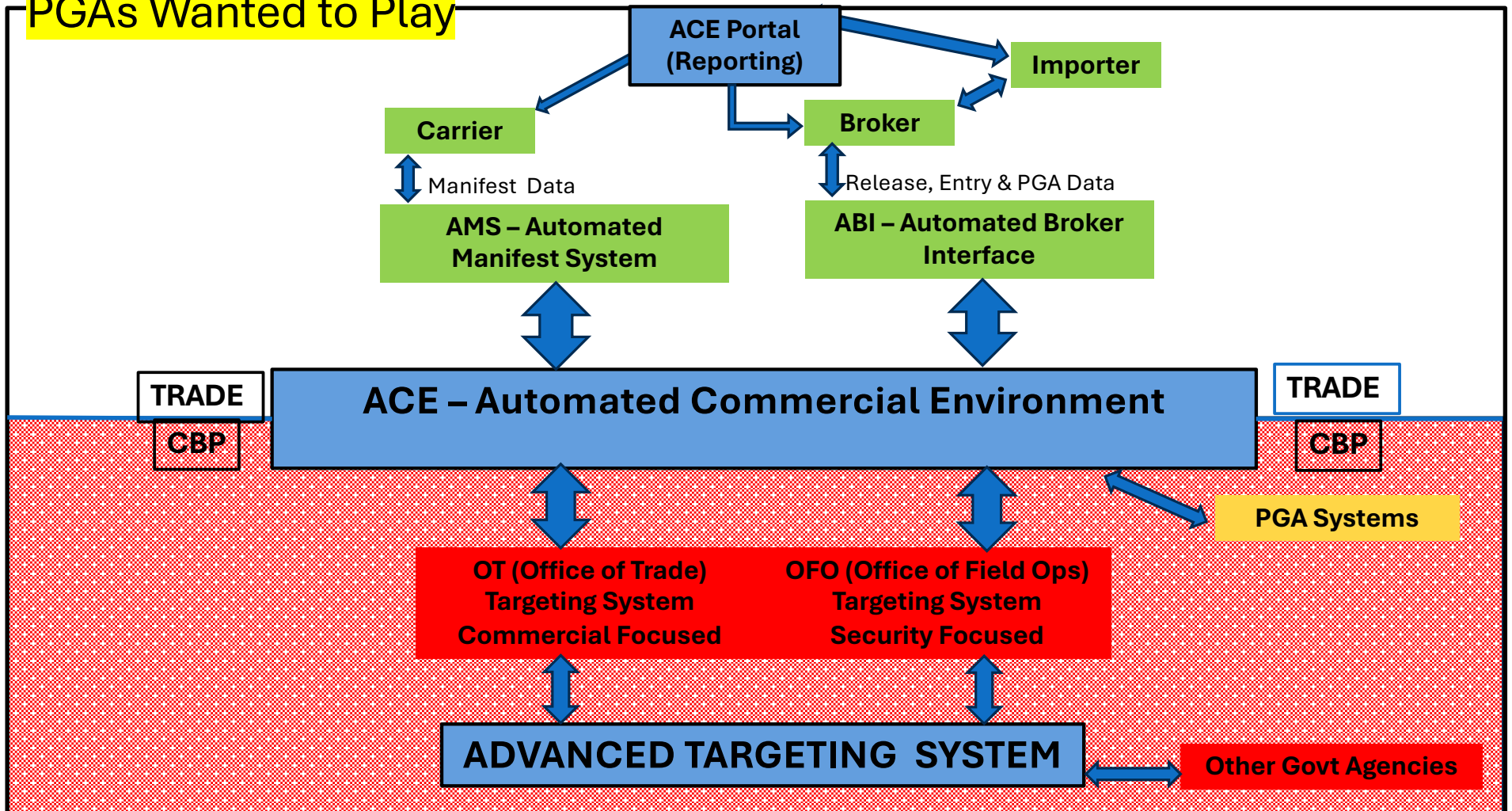




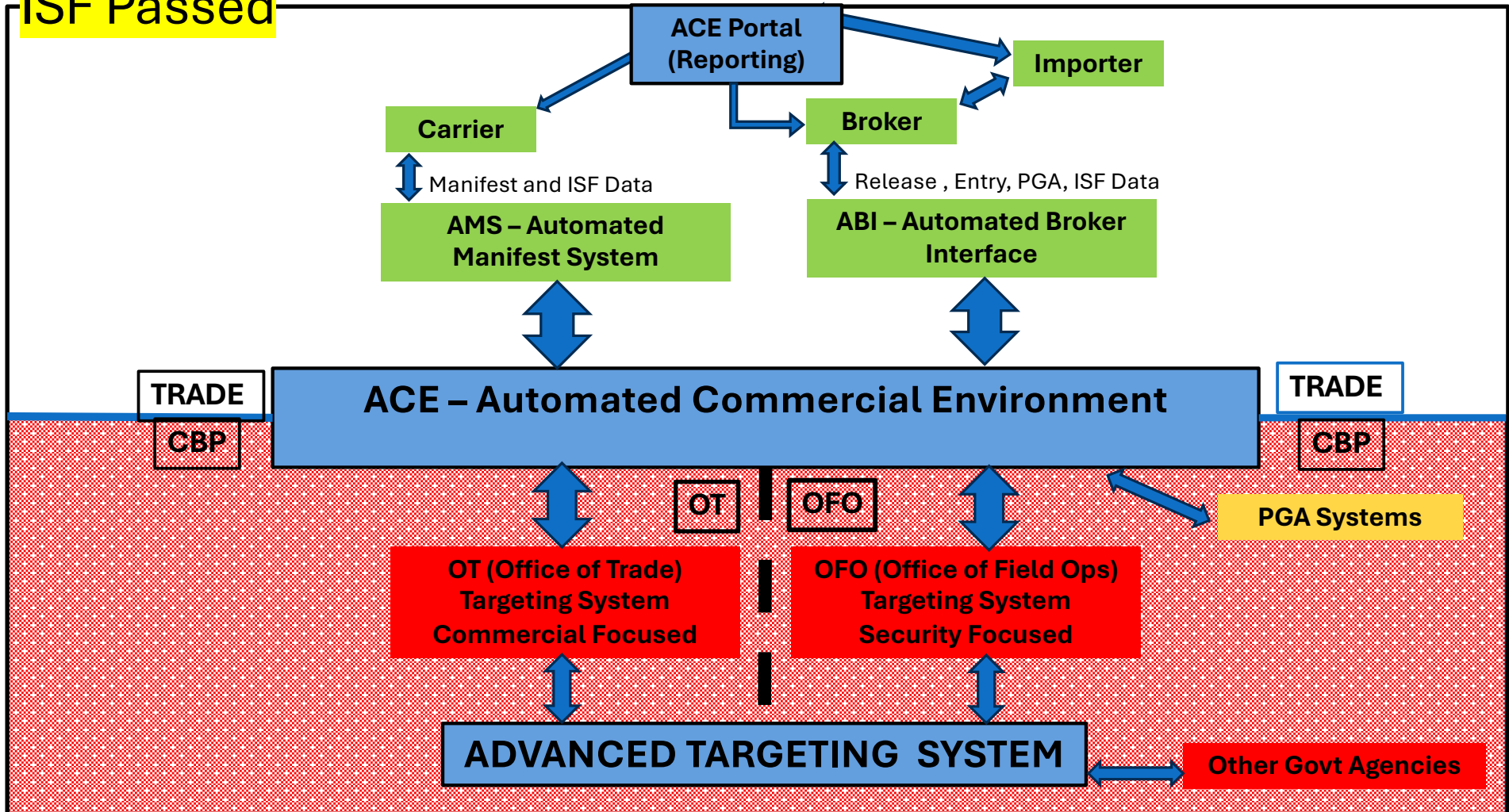
Behind the Scenes



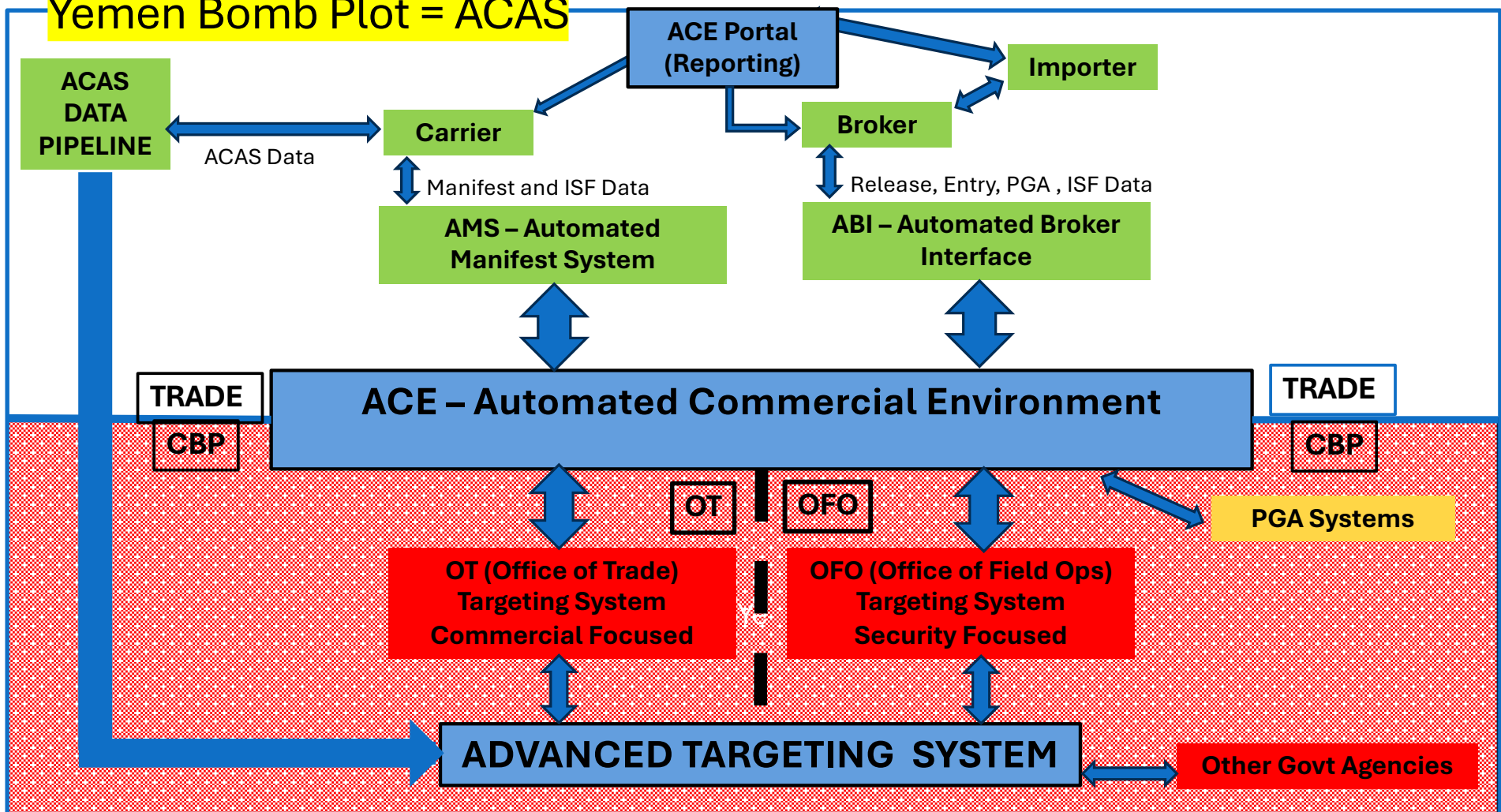
PGAs Wanted to Play



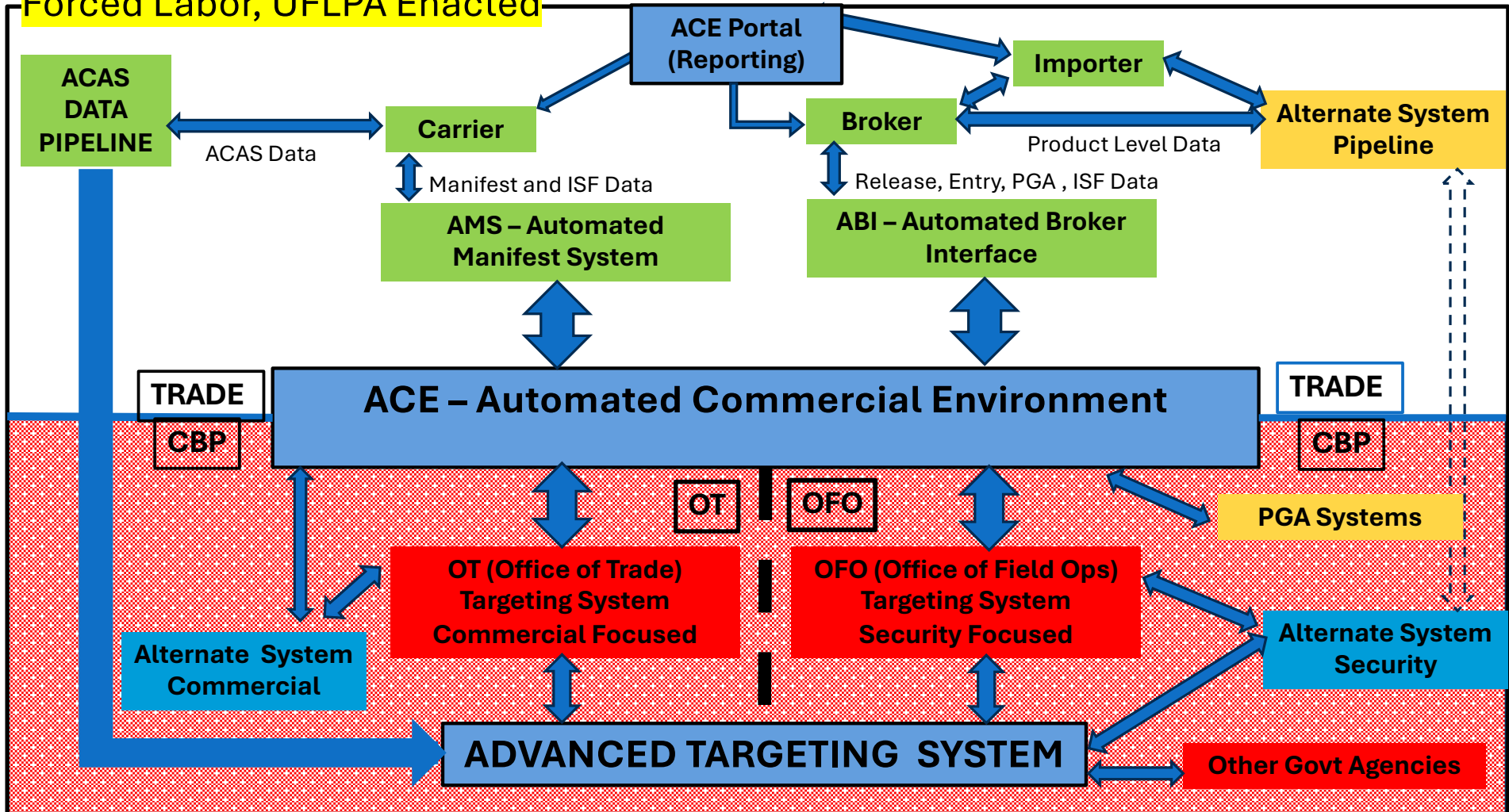
ISF Passed

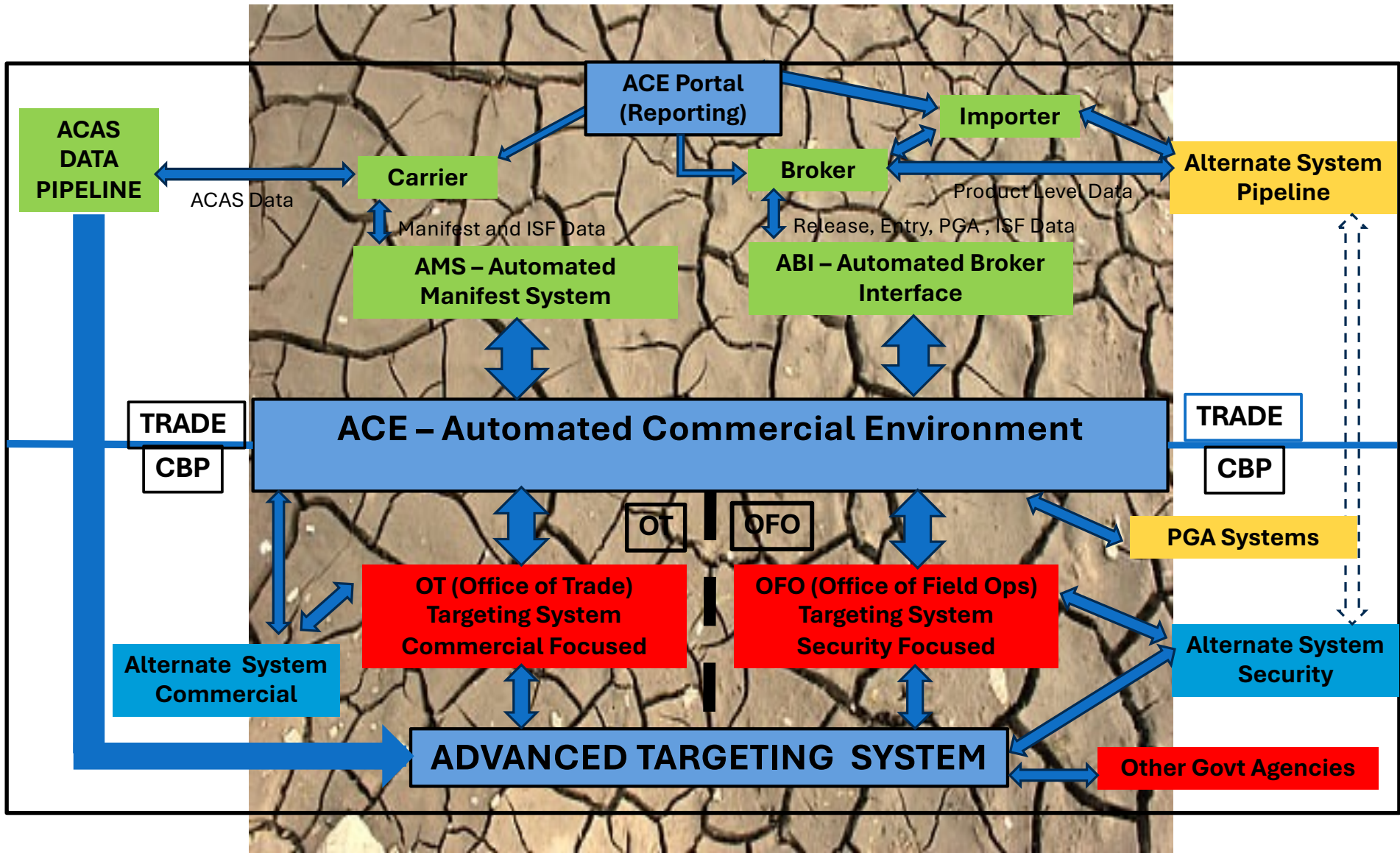


Yemen Bomb Plot = ACAS



Forced Labor, UFLPA Enacted





A person wearing a backpack and a hooded jacket is walking away from the camera on a winding gravel path that cuts through rolling green hills. The sun is low on the horizon, creating a warm, golden glow and casting long shadows. The sky is filled with soft, white and orange-tinted clouds. In the distance, some buildings are visible on the horizon.

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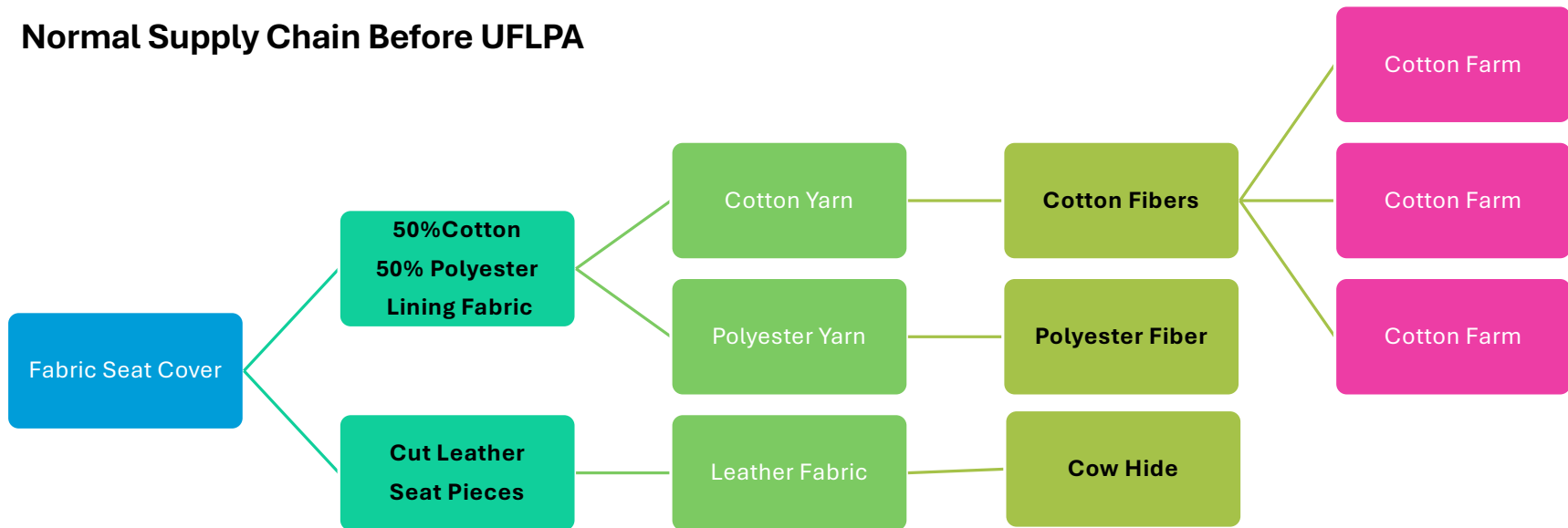
How can CBP achieve its own needs for data, while not breaking ACE?

Shall we take a data journey?

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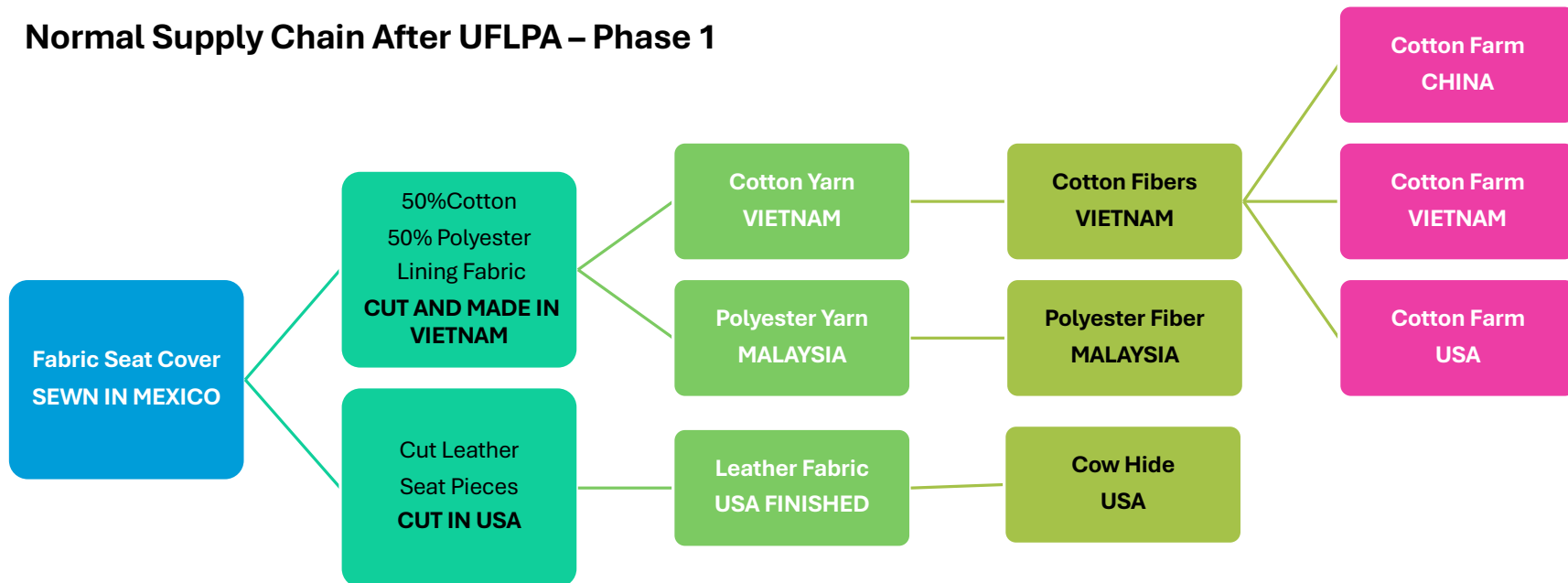
Normal Supply Chain Before UFLPA



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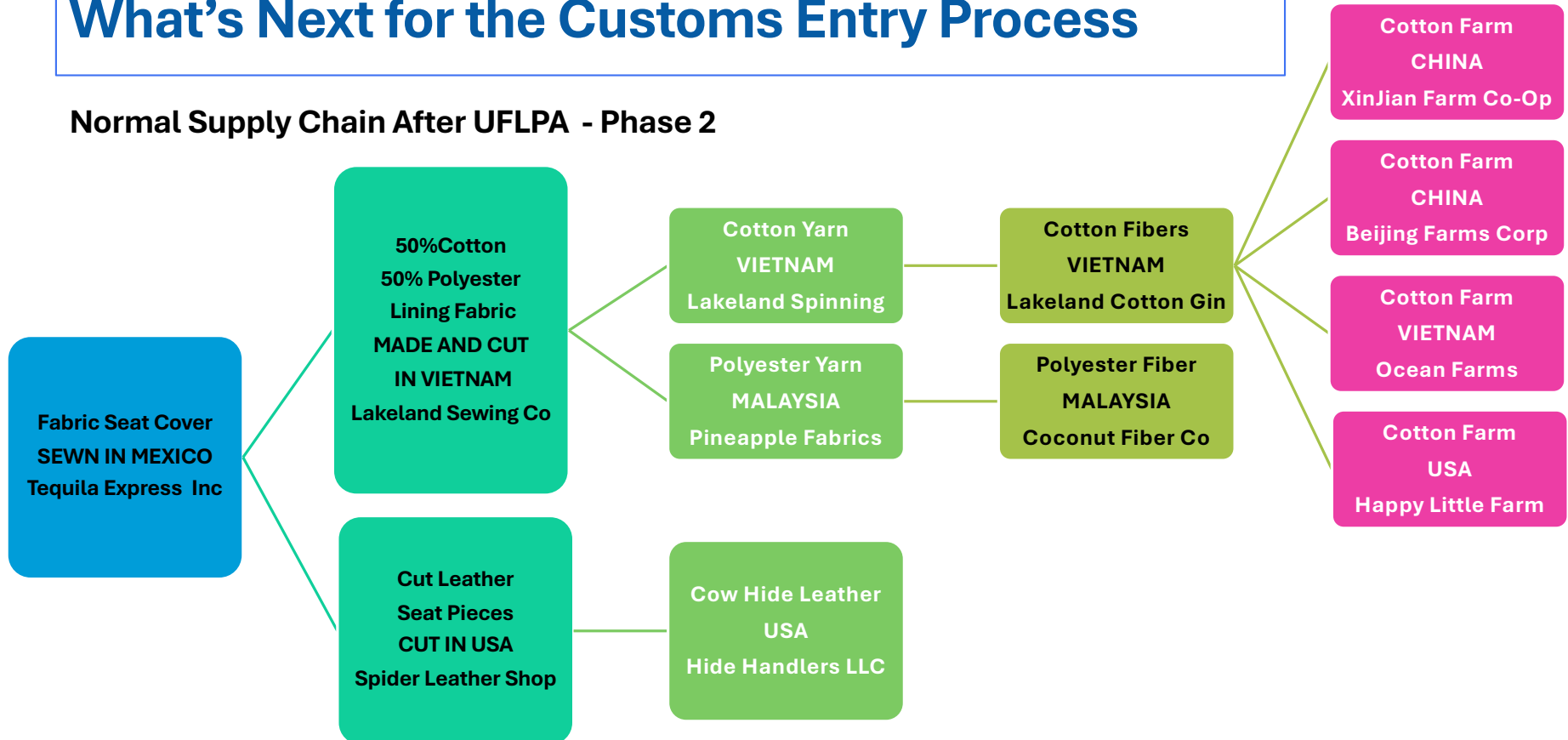
Normal Supply Chain After UFLPA – Phase 1



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Normal Supply Chain After UFLPA - Phase 2



Before the Border:

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Normal Supply Chain After UFLPA - Phase 2

This is all CBP can see



50% Cotton
50% Polyester
Lining Fabric
MADE AND CUT
IN VIETNAM
Lakeland Sewing Co

Cut Leather
Seat Pieces
CUT IN USA
Spider Leather Shop

Cotton Yarn
VIETNAM
Lakeland Spinning

Polyester Yarn
MALAYSIA
Pineapple Fabrics

Cow Hide Leather
USA
Hide Handlers LLC

Cotton Fibers
VIETNAM
Lakeland Cotton Gin

Polyester Fiber
MALAYSIA
Coconut Fiber Co

Cotton Farm
CHINA
XinJian Farm Co-Op

Cotton Farm
CHINA
Beijing Farms Corp

Cotton Farm
VIETNAM
Ocean Farms

Cotton Farm
USA
Happy Little Farm

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This is what CBP WANTS to see

Fabric Seat Cover
SEWN IN MEXICO
Tequila Express Inc

50% Cotton
50% Polyester
Lining Fabric
MADE AND CUT
IN VIETNAM
Lakeland Sewing Co

Cut Leather
Seat Pieces
CUT IN USA
Spider Leather Shop

Cotton Yarn
VIETNAM
Lakeland Spinning

Polyester Yarn
MALAYSIA
Pineapple Fabrics

Cow Hide Leather
USA
Hide Handlers LLC

Cotton Fibers
VIETNAM
Lakeland Cotton Gin

Polyester Fiber
MALAYSIA
Coconut Fiber Co

Cotton Farm
CHINA
XinJian Farm Co-Op

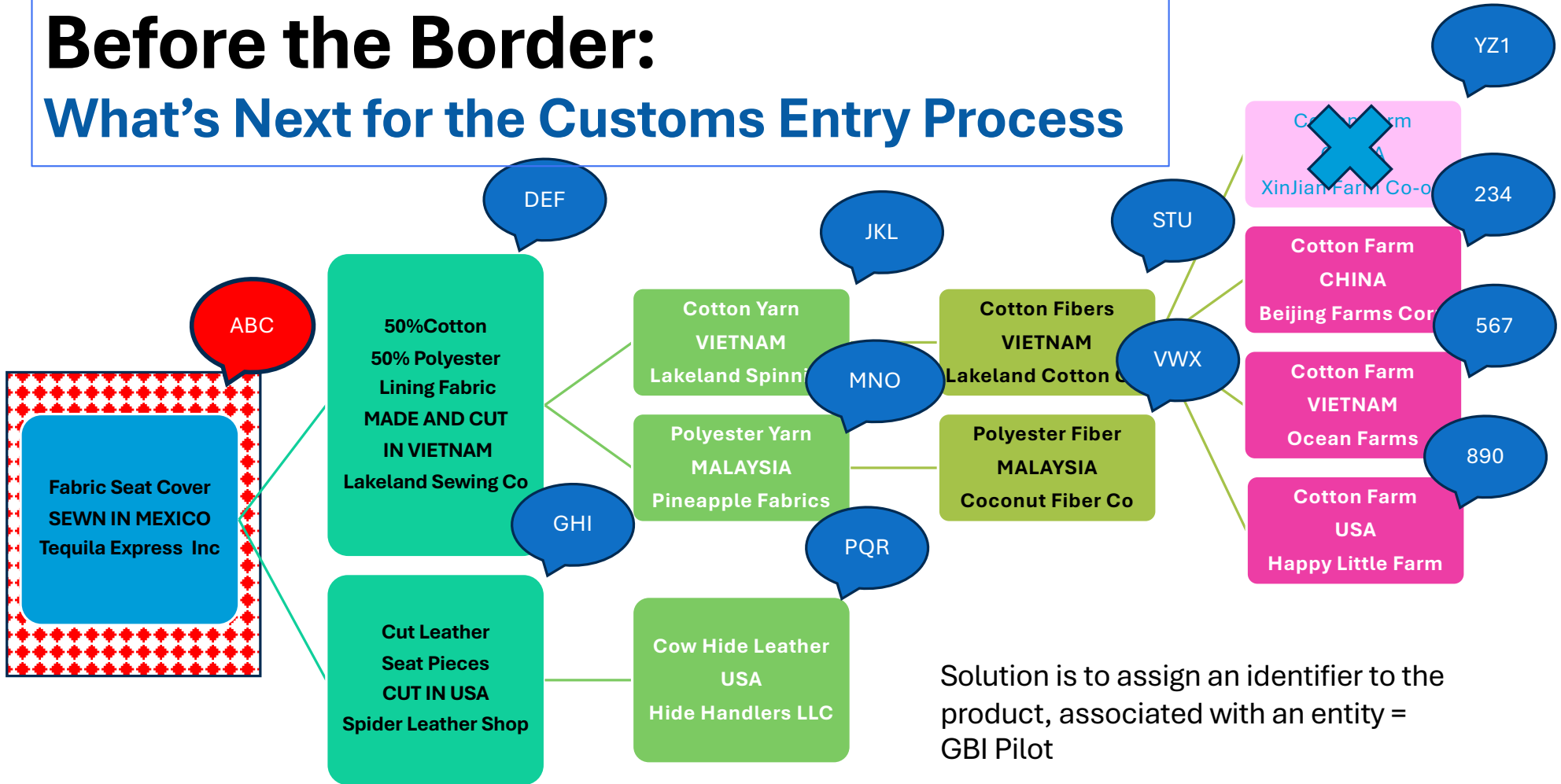
Cotton Farm
CHINA
Beijing Farms Corp

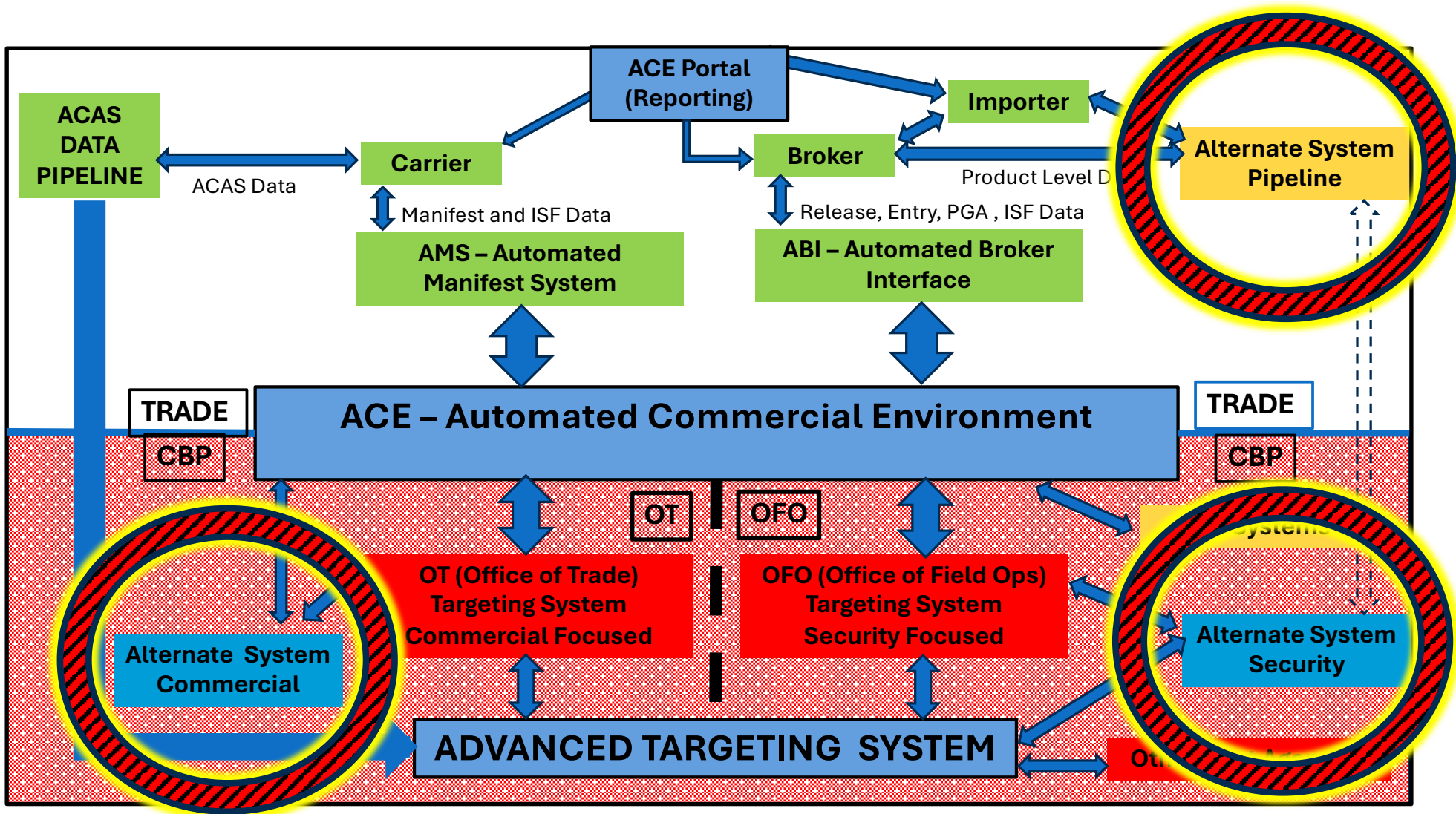
Cotton Farm
VIETNAM
Ocean Farms

Cotton Farm
USA
Happy Little Farm

Before the Border:

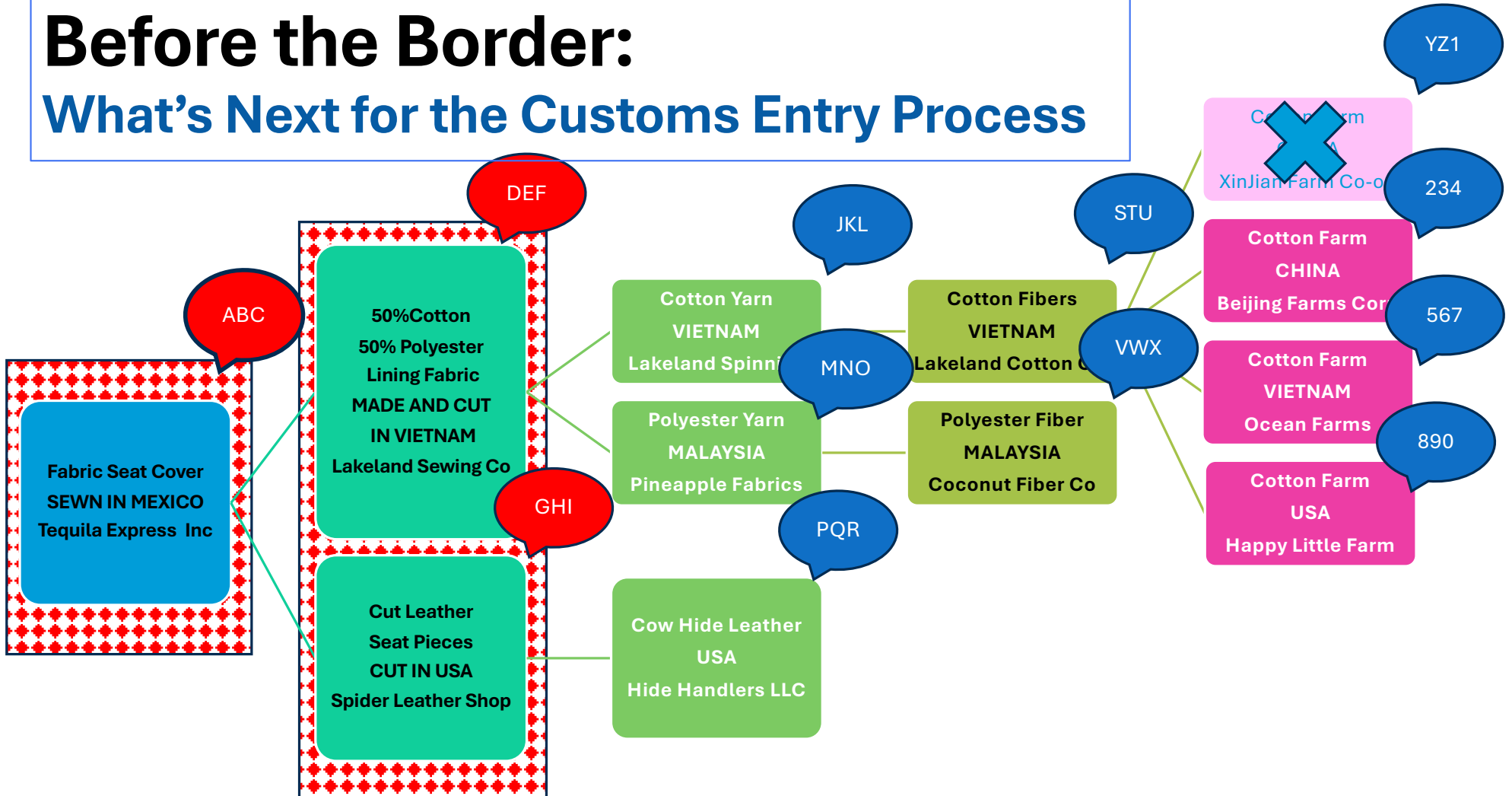
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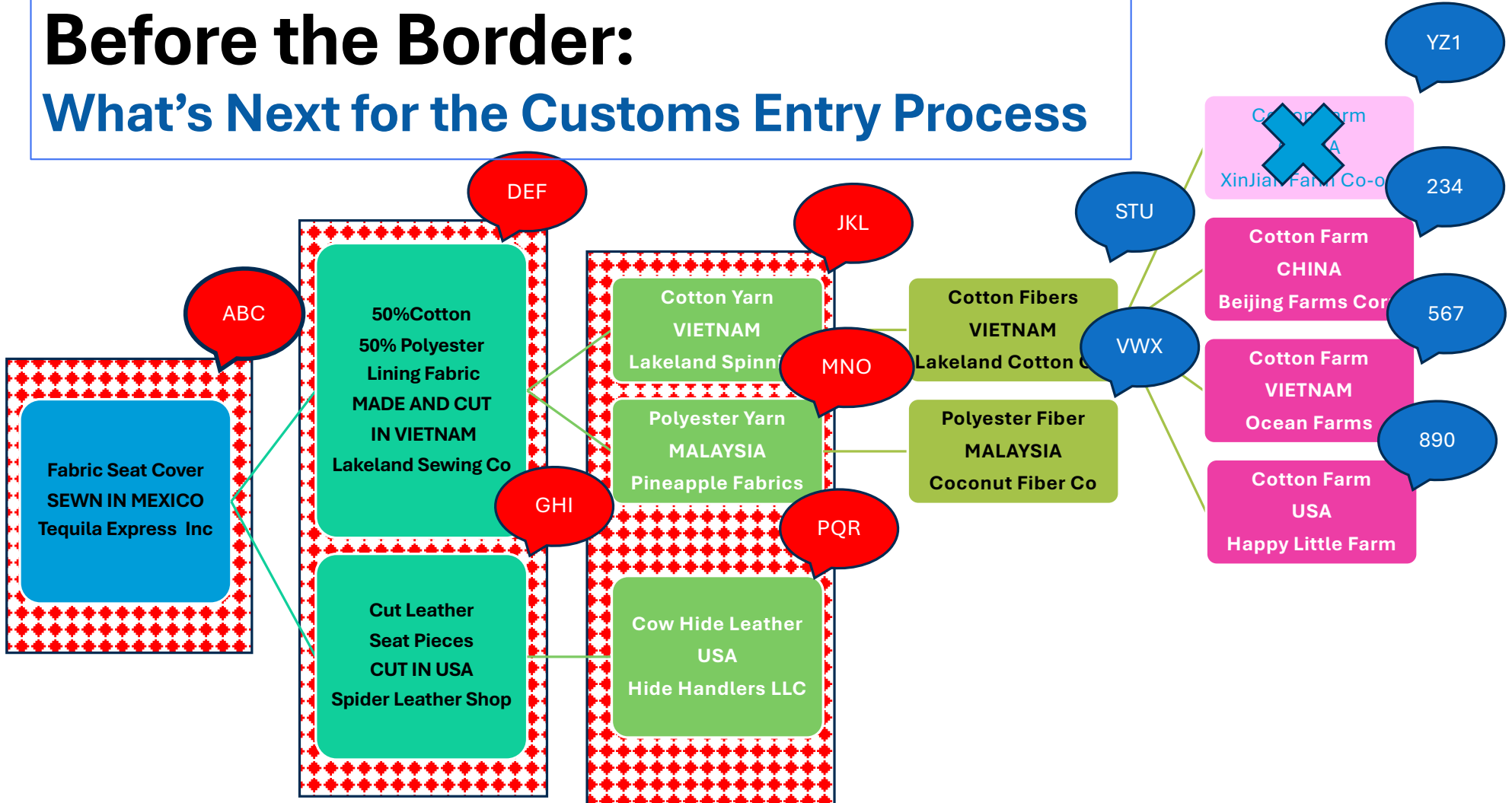
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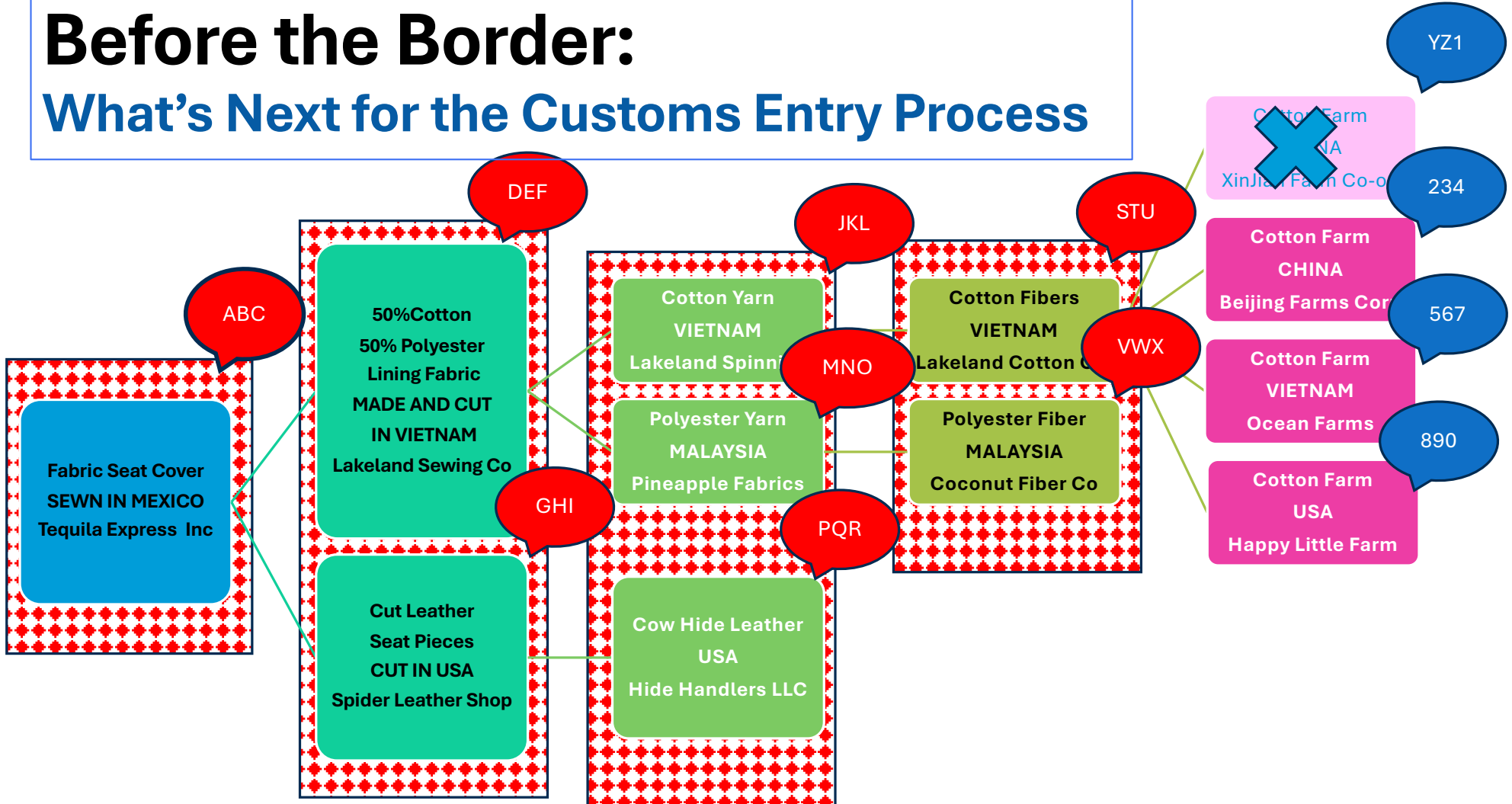
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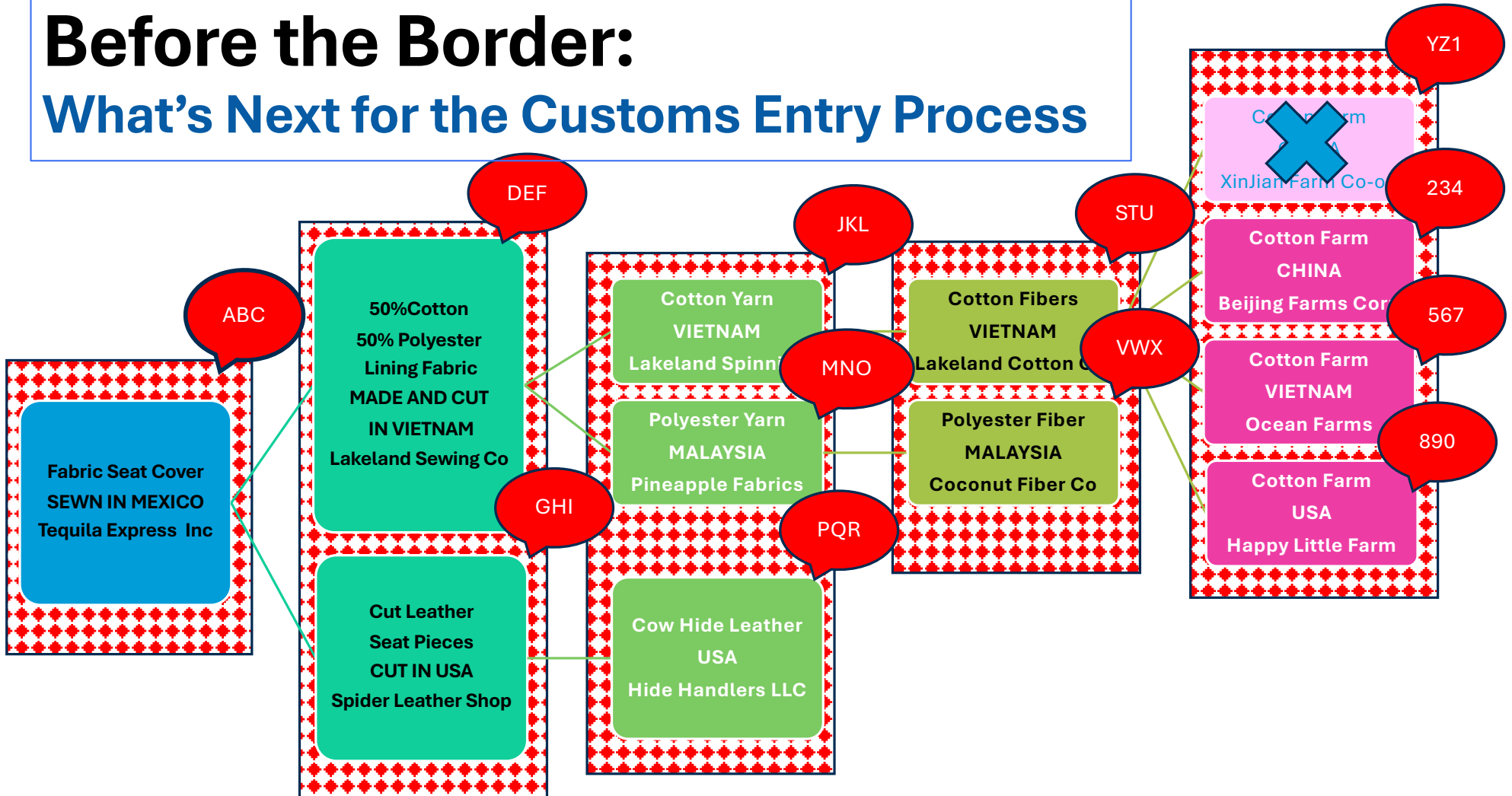
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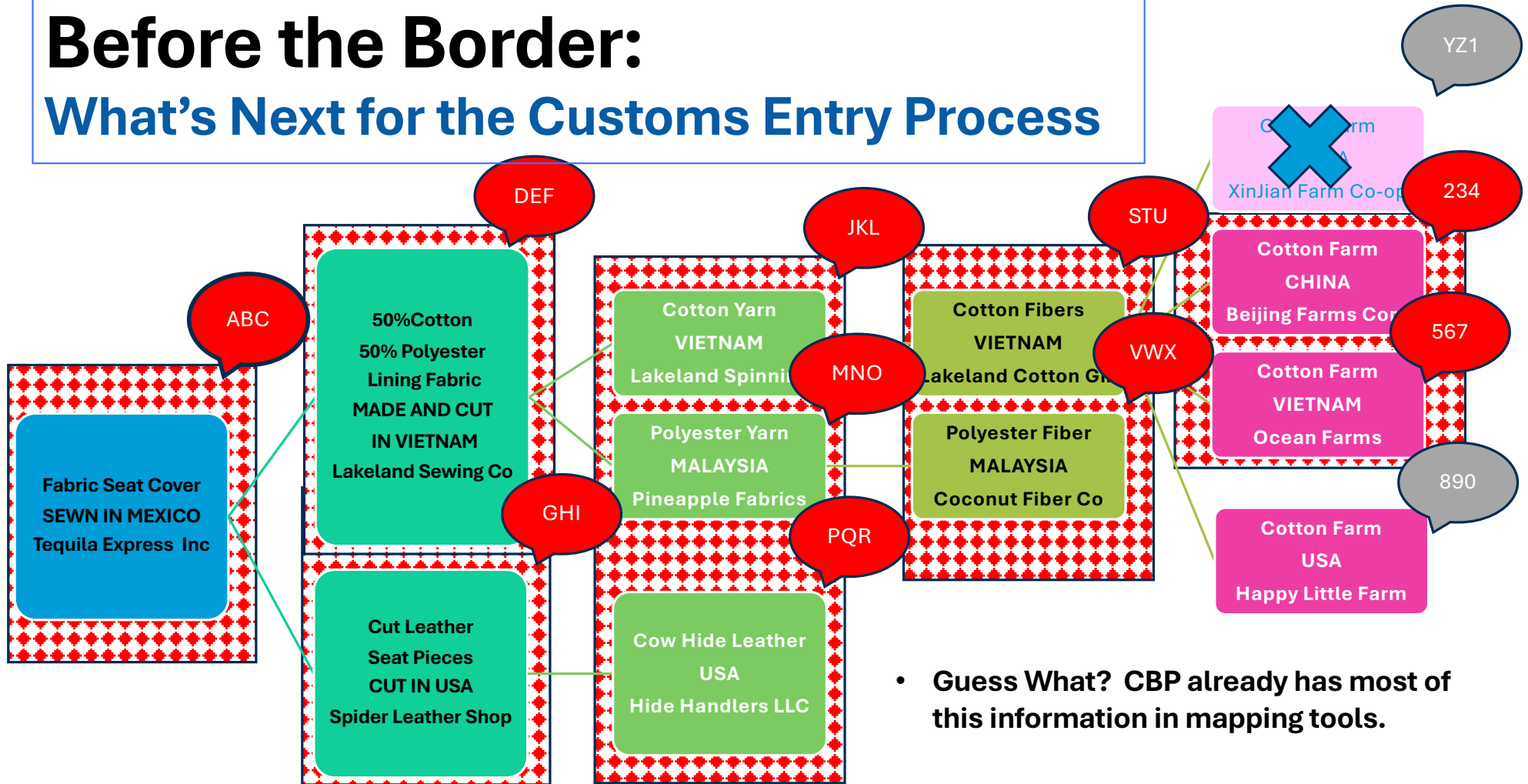
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Before the Border:

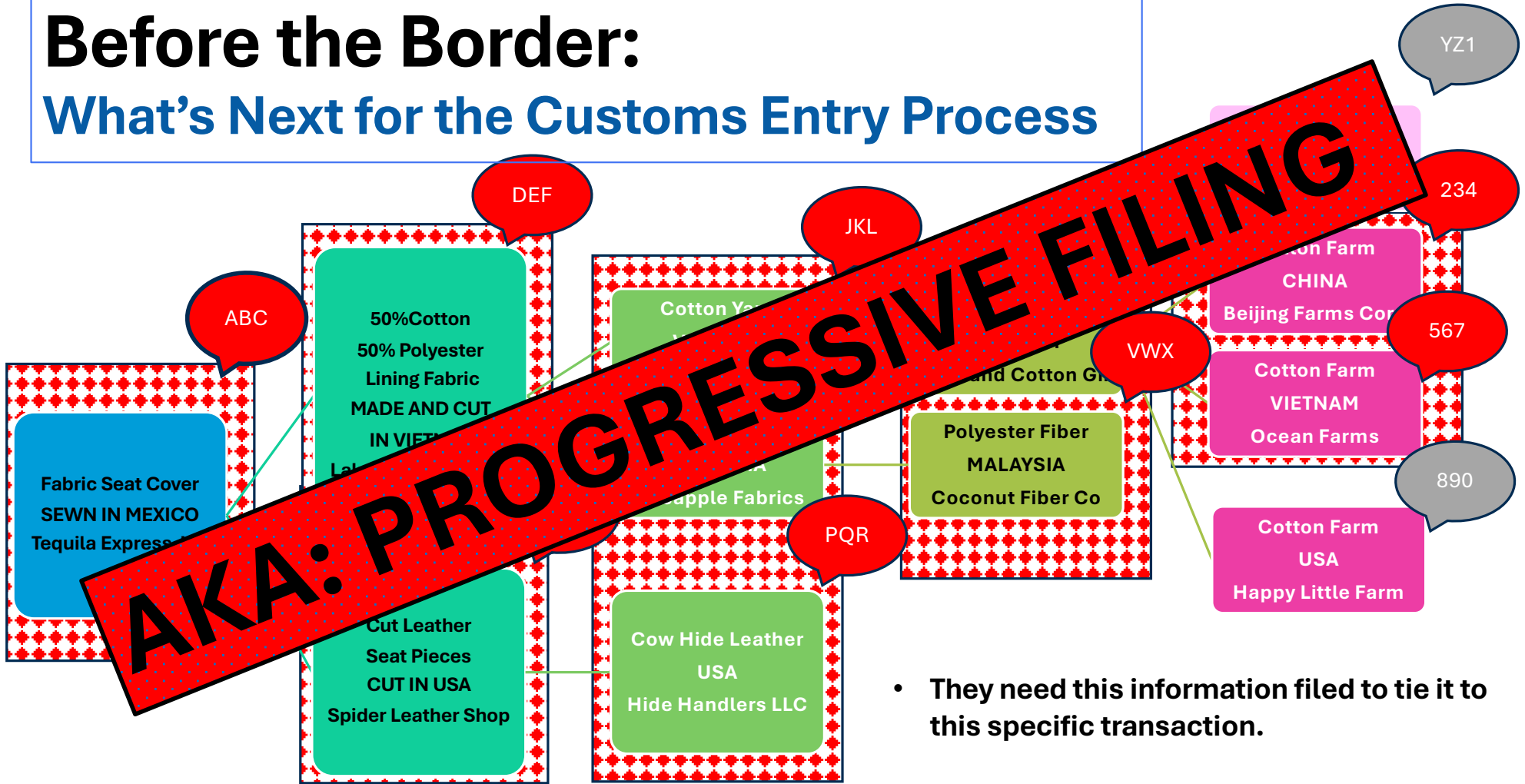
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- Guess What? CBP already has most of this information in mapping tools.

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Why should you participate? What are the advantages?

Current:

- Good will of CBP
- Visibility in a system for you
- Leverage information that CBP already has to your benefit
- Origin is known at every step of the manufacturing process
- Component Level Country for 232 compliance
- Manufacturing process and place visible
- Country of Origin of article
- Avoid Forced Labor exams or detentions

Future Possible Asks:

- Automatically qualify for Free Trade Agreements?
- No need for CF28's about the products
- Avoid exams and after the fact audits

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